

Headlines

Hunter® Irrigation News & Insights

15 Years and Counting: Hunter's PS Spray More Popular than Ever

Fifteen years ago, international irrigation markets from Chile to the Czech Republic discovered that Hunter's innovative PS spray gave them more of what irrigation professionals wanted and less of what they didn't want. That is, more flexibility, more versatility and more profitability...along with less maintenance, less inventory, less installation time and less headaches.



PS features an extra large filter screen and super strong retraction spring.

How did Hunter do it? PS boasts the largest filter screen – 4 times larger than any other spray head! That means less maintenance and a better ability to handle dirty water. PS also features the smallest exposed surface area of any spray head, resulting in less damage by vandalism, people or machinery.

Automatic matched precipitation throughout its infinite arc adjustment (from 0 to 360 degrees) gives PS more efficient irrigation, while the spray head's built-in adjustable nozzle results in faster installation time, fewer lost parts, and less inventory cost.

In addition, PS features zero flow-by due to a fully supported wiper seal for no lost flow during system start up. And, the head's strong retraction spring leads to less stick-ups, as well as less maintenance or replacement costs.

Small is beautiful. The PS spray. ■

Automatic matched precipitation as the PS adjusts arc and flow simultaneously.



Top: Simplicity, reliability and performance have made the PS popular worldwide. Left: Color-coded radius identification ring and a radius adjustment screw for fine-tuning arc and radius.



Finding and Hiring Good Employees Makes Your Company Even Better

Make a Staffing Plan.

What are the precise specifications and descriptions of the job? Decide in advance what the salary and benefits will be. Create a timeline for what positions must be filled and when.

Find Good Candidates.

If not currently a member of your staff, where are you going to locate them? What type of advertising will you do?

Prepare Interview Questions.

Have a purpose and a direction... and keep it on course. Focus on essential characteristics for a candidate. Ask about

past behavior relevant to the position. Find out about any times when they were highly motivated or had to work very hard to reach their goals.

Avoid Common Errors.

Asking leading questions. Doing more talking than the candidate (the "70/30 rule" – they should talk 70% of the time). Allowing one undesirable factor to influence your overall judgment. Being interviewed rather than doing the interviewing.

Check References.

If possible, check three. ■



PGP® Reliability = More Profitability

The true cost of a product should be calculated as its purchase cost, plus operating costs, amortized over its useful life. That could make the PGP the lowest cost product in landscaping irrigation! After all, when a product's life keeps going on and on, that product simply becomes an even greater value. Such is the case with PGP. Reliability is built right into every PGP and it's a value which installers around the globe have come to rely on.

It comes from a mixture of truly innovative design and a world class manufacturing process that incorporates futuristic automation and a relentless array of quality control procedures.



And it doesn't stop there. Each year Hunter engineers continually improve the manufacturing processes, nozzle performance and testing procedures. The most reliable rotor in the industry keeps getting better. ■



Top: PGP rotors undergo comprehensive testing at Hunter's on-site test facility.

Left: Performance that sets the standard for the industry.



What our customers say about the PGP®...

"I know I can rely on the PGP to perform exactly as it should."

– Nigel McEwen; Irrigation Solutions; Sydney, Australia

"I installed Hunter PGP Pop-Up Gear Drive sprinklers in my lawn area in 1984; 20 years later they are still installed and working well. One fixed arc sprinkler was damaged by a lawn mower and had to be replaced."

– Dave Shackleton; HR Products; Perth, Western Australia



Updated 90 cm x 60 cm poster now available (LIT-0151).

PGV: Rugged, Professional-Grade Valves Handle Full Range of Landscape Needs



Hunter PGV valves are reliable, heavy duty performers that offer more than enough to stand up to the rigors of your customer's site conditions.

Every PGV model boasts a heavy duty Hunter solenoid, internal manual bleed and high grade construction with a 10 bars/1034 kPa rating. The valves also feature complete diaphragm support to prevent stress failure and include "captive" bonnet bolts and solenoid plunger so no parts can be lost during servicing.

For smaller applications, three 25 mm body configurations are available, all with or without flow control. For higher flow rates, there are 40 mm or 50 mm globe/angle models, with flow control. In addition, the 25 mm valve is available in a Jar-Top version for simple and easy servicing.

The Hunter Jar-Top valves offer a new benchmark in reliability, performance and value. ■

1-20



With a choice of 22 different nozzles, the perfect way to install one rotor that covers a radius as small as 5 or as large as 14 meters. Includes the patented FloStop® control that shuts off the flow of water to a single head while the rest of the system is running.



Durability, performance, medium to large. The ProTech™ exposed surface playing areas s...



Melbourne Botanical Gardens, Australia



Mar...

The Value of Controller Modularity

Looking for benefits you can take to the bank?
Here's how Hunter's modular controllers can pay off for you:



✓ **Less inventory:** Just carry a base unit plus a supply of modules for all projects from 3 to 48 stations.



✓ **Lower costs:** Don't install controllers that are too big for the job. Simply slide in the modules and expand the controller to the exact number of stations needed.



✓ **Speed-up installations:** All Hunter modular controllers work the same way – with easy, intuitive dial programming. Training staff is simple.



✓ **User-friendly:** Spend less time on callbacks. Non-volatile memory secures programs and self-diagnostics detect wiring problems. Just replace individual modules, not the entire controller.

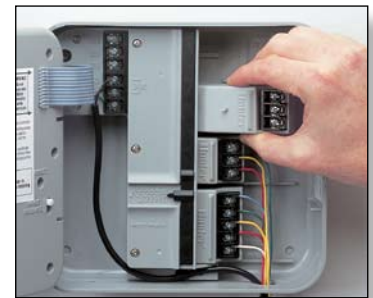


✓ **Central PC programming and control:** All Hunter modular controllers can be linked via Hunter IMMS™ interfaces to simple central control.

Add up the advantages and you'll understand why Hunter's modular Pro-C and ICC are the controllers that make sense for your bottom line. ■



Models for indoor or outdoor installation



Modules install easily, with no tools required.

I-Series Hunter Rotors Provide Solutions for Large Projects

Hunter's I-Series offers so many different choices of rotors, at least one is sure to be perfect for your customer's particular need. Each rotor features the durability of heavy duty construction and the high quality performance of Hunter's proven water-lubricated gear drive. See which one is right for you:

I-31



Performance and economy on large areas (12 to 21 m). A safety system and smallest coverage area in its class keeps safe.

I-41



The favored choice at sports facilities worldwide. Features the ProTech™ safety system, a stainless steel riser and heavy duty retraction spring. Two secondary nozzles offer exceptional mid-range, close-in coverage.

I-60



A large turf rotor that meets the demands of projects with limited available pressure, low application rates ...and smaller budgets. Patented Precision Distribution Control™ assures excellent coverage with no need for a booster pump.

I-90



Hunter's answer to the "big guns," this rotor covers the I-series largest radius (up to 29 m). Yet, its compact size and cushioned rubber cover make it perfect for parks and wide-open lawn areas, as well as sports fields.



Maracana Stadium, Brazil



Mumza Park, Dubai, UAE



Lost City, South Africa



San Diego, California, USA



IN THIS ISSUE



PS: More Popular
than Ever



Controller Modules:
Easy to Use, Easy to Stock



The Reliable,
Profitable PGP[®]

The Benefits of an Automatic Sprinkler System

Exactly what are the advantages of installing an automatic irrigation system that your potential customers may need to be reminded of? A thriving green lawn, healthy trees and shrubs, and an attractive flower bed are all vital parts of a landscape that can improve the value of your customer's property. Installing an automatic irrigation system makes the maintenance of your landscape easy and offers other great benefits:

- ✓ Save time and effort. Eliminate having to drag a garden hose all over the yard. Stop having to figure out if you applied not

enough or too much water. Forget worrying about how to water your lawn while you're away from home.

- ✓ Save on water costs. Automatically deliver the right amount of water to each area of your landscape. Water early in the morning and minimize water loss from wind and evaporation. Override your system and shut it off in rainy water.
- ✓ Enhance property value. Protect your substantial investment and ensure that your plants are healthy. After all, attractive landscaping improves the beauty of your home and increases the worth of your property. ■

