6/27/2024 Team Meeting

GUEST:

Dave Shoup presenting H360 and Block(s) in Centralus

Jeff’s Corner:

General:

Sales Meeting deck from Dana to FSM’s

Resulting actions:

* Post season ride-alongs
* Importance of setting up Accts and Contacts
* Sharing Team Map
* Access to our KB in SSO for FSM’s
  + Links in KB cannot be shared with customers because a person has to be logged into SSO to access. This is an intentional firewall.
* Share our warranty process